

RAM Spreaders gives talk at TOC Americas Bulk Conference Reducing Dust and Improving Profit at Ports

The talk delivered by RAM's Regional Manager for Latin America, Johnny Medranda centred on the future sustainability of current bulk handling logistic practices, when complying with increasingly stringent environmental issues and financial considerations; and demonstrated an award winning turnkey solution called 'Containerised Bulk Handling'.

Recently a container terminal was able to increase its business by injecting >25% more container volume by loading copper concentrate. One of the reasons for the switch to the CBH system was the benefit to the mining company of a zero loss system with no dust.

Good feedback from Talk

There was a great interest in Medranda's presentation, as a way for terminals to grow their business, but also from other terminals looking to reduce their dust. Medranda said after the talk *"the presentation generated a lot of interest from potential customers keen to know a lot more about the systems environmental benefits and how cost effective this system is compared to conventional systems"*. Medranda went on to say *"We are proud to offer such an innovative system that not only benefits the customer but benefits the environment"*.



Conclusion

Conventional bulk logistics involves multiple transfer points which increases levels of commodity being released into the environment and risks the commodity also being contaminated. This process also has financial consequences due to loss of commodity during the process, which can in some cases amount to losses of millions of dollars per year. CBH eliminates loss of commodity and dust generation and is therefore environmental best practice.